

\$15-

SPRINGALL SUMMER COTTAGES

Ready-to-Assemble



PITMAN & BROWN CO.
SALEM, MASS.

• F O R E W O R D •



WONDERFUL mountain views! Charming lake-shore scenery! Delightful fragrance of the pine grove! Cool, restful seashore! What pictures of nature rise with the thoughts of the vacation period, and what better manner is there of spending a vacation than in your own cottage, located exactly on the vacation spot of your dreams? A SPRINGALL READY-TO-ASSEMBLE cottage will make this dream a reality.

On the following pages you will find designs of Summer cottages which reflect the same careful study that has been given our READY-TO-ASSEMBLE homes. Our cottages are constructed of the same high-grade materials that enter our all-year-around houses and when erected, our cottages present the same finished appearance that has made these homes so praiseworthy. All of the lumber in our Summer cottages is planed smooth, in order that the interiors may look clean and attractive.

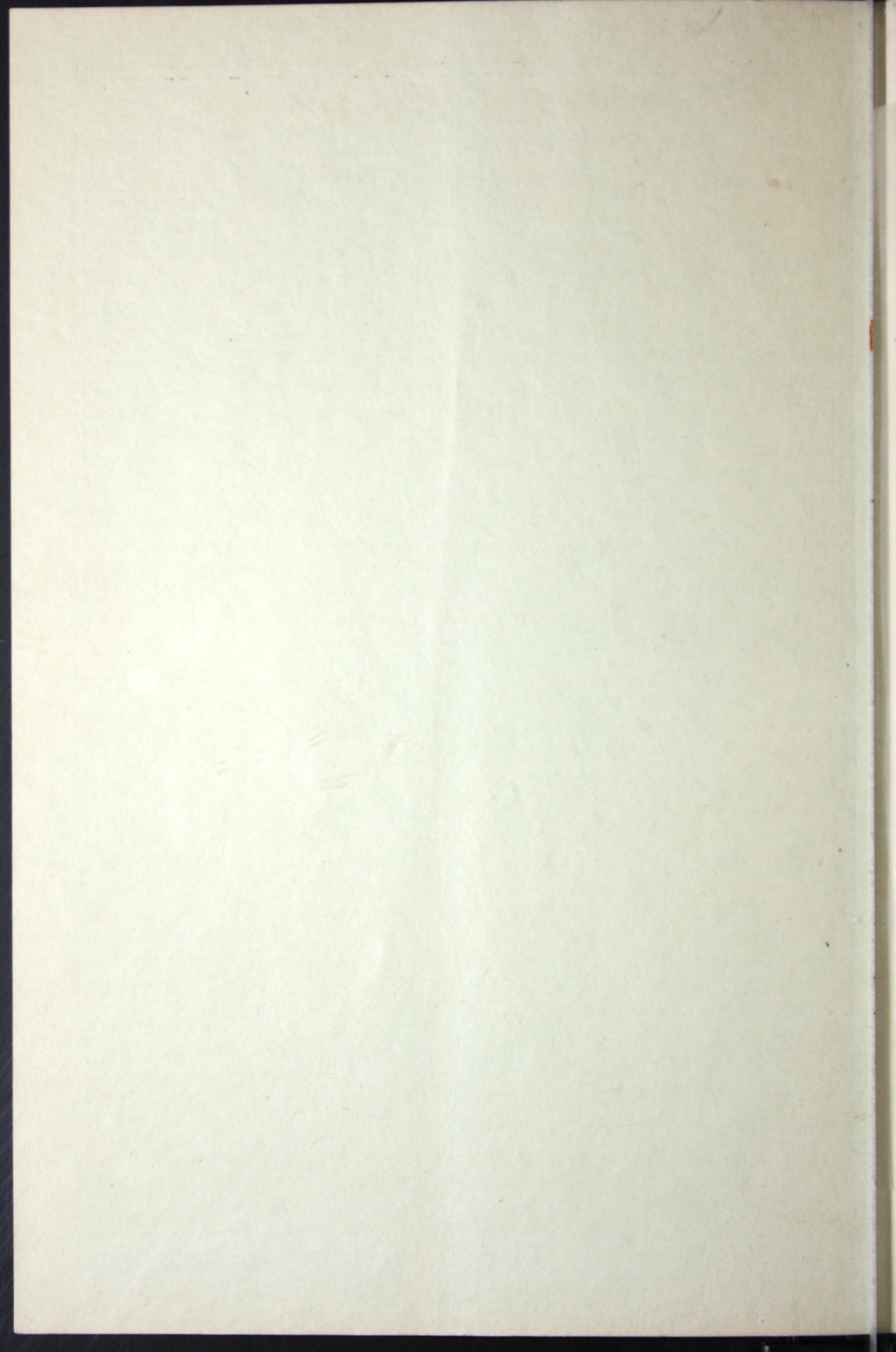
The materials are delivered on the job completely cut, carefully bundled and clearly marked to correspond to the simple markings on the accompanying plans. These plans are drawn at half-inch scale and show the exact location of practically every piece of lumber entering the cottage. **They are so complete and easily understood that inexperienced labor encounters no difficulty erecting our cottages.**

Read the specifications on page two carefully and note the completeness of our product. Among the items listed, you will see lumber, doors, windows, hardware, paint and nails. Our guarantee is your assurance that the materials, as listed in the specifications, are furnished in sufficient quantity.

Do not confuse our READY-TO-ASSEMBLE cottages with the so-called sectional or portable building. By READY-TO-ASSEMBLE, we mean exactly what the words imply: that the various timbers, boards, etc., which enter the structure, have been pre-cut to size, so that they will fit accurately into their respective places when fashioned into the building; will be nailed into place exactly as a carpenter would fasten a piece of material into place which he had cut by hand; and will result in a complete cottage more sturdy and strong than one constructed by old-time methods. The fact that all the material is READY-TO-ASSEMBLE assures speedy erection, eliminates waste and reduces costly laborious work on the job to a minimum.

We maintain an efficient delivery service and you will note that the prices quoted include motor truck delivery direct to your site if within a radius of twenty-five miles of our mill at Salem, Mass. We will gladly quote freight or motor truck shipments to points outside the twenty-five mile zone.

Our terms are twenty-five per cent of the purchase price with the order, the balance due on delivery of materials to their destination.



FOREWORD.

Telephone Salem 3600

PRICE LIST

AUGUST 1, 1926

Springall Ready-to-Assemble Summer Cottages

Manufactured by

PITMAN & BROWN COMPANY

11 WASHINGTON STREET, SALEM, MASS.

PRICES include free motor truck delivery to your lot, if within a radius of twenty-five miles of Salem, Mass. Railroad or truck shipments for additional distances quoted on request. All prices are net and are subject to change without notice. Terms of payment on page one.

COTTAGE	PAGE	PRICE
BEACHWOOD.....	6	\$1780.00
DUXBURY "A".....	14	535.00
DUXBURY "B".....	14	420.00
ESSEX.....	4	1280.00
FAIRVIEW.....	7	1330.00
HAMPTON.....	8	940.00
KEENE.....	12	650.00
LONGWOOD.....	5	1340.00
MILLVALE.....	10	1240.00
NORWOOD.....	11	1190.00
PASADENA.....	9	590.00
RIVERSIDE "A".....	13	750.00
RIVERSIDE "B".....	13	760.00
WOODLAND.....	3	1230.00

ANY PLAN REVERSED WITHOUT CHARGE

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AUGUST 1, 1934

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PRICE	MODEL	COTTAGE
\$1780.00	4	BEACHWOOD
2325.00	14	DUXBURY "A"
420.00	14	DUXBURY "B"
1239.00	4	ESSEX
1330.00	7	FAIRVIEW
940.00	8	HAMPTON
680.00	12	KEENE
1340.00	5	LONGWOOD
1240.00	10	MILLVALE
1190.00	11	NORWOOD
580.00	9	PASADENA
750.00	13	RIVERSIDE "A"
760.00	13	RIVERSIDE "B"
1230.00	3	WOODLAND

ANY PLAN REVERSED WITHOUT CHARGE

• F O R E W O R D •



WONDERFUL mountain views! Charming lake-shore scenery! Delightful fragrance of the pine grove! Cool, restful seashore! What pictures of nature rise with the thoughts of the vacation period, and what better manner is there of spending a vacation than in your own cottage, located exactly on the vacation spot of your dreams? A SPRINGALL READY-TO-ASSEMBLE cottage will make this dream a reality.

On the following pages you will find designs of Summer cottages which reflect the same careful study that has been given our READY-TO-ASSEMBLE homes. Our cottages are constructed of the same high-grade materials that enter our all-year-around houses and when erected, our cottages present the same finished appearance that has made these homes so praiseworthy. All of the lumber in our Summer cottages is planed smooth, in order that the interiors may look clean and attractive.

The materials are delivered on the job completely cut, carefully bundled and clearly marked to correspond to the simple markings on the accompanying plans. These plans are drawn at half-inch scale and show the exact location of practically every piece of lumber entering the cottage. **They are so complete and easily understood that inexperienced labor encounters no difficulty erecting our cottages.**

Read the specifications on page two carefully and note the completeness of our product. Among the items listed, you will see lumber, doors, windows, hardware, paint and nails. Our guarantee is your assurance that the materials, as listed in the specifications, are furnished in sufficient quantity.

Do not confuse our READY-TO-ASSEMBLE cottages with the so-called sectional or portable building. By READY-TO-ASSEMBLE, we mean exactly what the words imply: that the various timbers, boards, etc., which enter the structure, have been pre-cut to size, so that they will fit accurately into their respective places when fashioned into the building; will be nailed into place exactly as a carpenter would fasten a piece of material into place which he had cut by hand; and will result in a complete cottage more sturdy and strong than one constructed by old-time methods. The fact that all the material is READY-TO-ASSEMBLE assures speedy erection, eliminates waste and reduces costly laborious work on the job to a minimum.

We maintain an efficient delivery service and you will note that the prices quoted include motor truck delivery direct to your site if within a radius of twenty-five miles of our mill at Salem, Mass. We will gladly quote freight or motor truck shipments to points outside the twenty-five mile zone.

Our terms are twenty-five per cent of the purchase price with the order, the balance due on delivery of materials to their destination.

SPECIFICATIONS

READ THESE SPECIFICATIONS CAREFULLY. They include the items that are furnished with our **READY-TO-ASSEMBLE** Summer Cottages. We will gladly quote prices on extra material such as wallboard, sheet rock, inside stains, screens, shutters, etc., upon request.

PLANS: A complete set of half-inch scale working plans. (See Foreword.)

FOUNDATION POSTS: Cedar posts, 6'-0" long. (Credit allowed if masonry posts are furnished by owner.)

SILLS: Are of solid 4" x 6" spruce, sized, marked, cut, Ready-to-Assemble.

GIRDERS: Are of solid 4" x 6" spruce, sized, cut, marked, Ready-to-Assemble.

FLOOR JOISTS: Are of solid 2" x 6" or 2" x 8" spruce, depending on the span. Spaced 2'-0" center to center, sized, marked, cut, Ready-to-Assemble.

STUDDING: Is of 2" x 4" spruce, spaced 2'-0" center to center, for all outside walls and bearing partitions. Non-bearing partition frame of 2" x 3" stock. All partitions are 7'-6 $\frac{1}{4}$ " high, and tops line with top of wall plate. All studding is planed four sides, marked, cut, Ready-to-Assemble.

PLATES: Are of two 2" x 4" spruce, for all outside walls. All plates planed four sides, marked, cut, Ready-to-Assemble.

BRACES: Are of 2" x 4" spruce and are furnished for all exterior corners. Braces planed four sides, marked, cut, Ready-to-Assemble.

CORNER POSTS: Are of solid 4" x 4" spruce, planed four sides, marked, cut, Ready-to-Assemble.

KITCHEN CEILING JOISTS: Are of 2" x 3" or 2" x 4" spruce. Furnished for ceilings of all kitchens, planed four sides, marked, cut, Ready-to-Assemble.

BATH ROOM CEILING JOISTS: Are of 2" x 3" or 2" x 4" spruce. Furnished for ceilings of all bath rooms where shown, planed four sides, marked, cut, Ready-to-Assemble.

RAFTERS: Are of 2" x 4", 2" x 5" or 2" x 6" spruce, depending on the span, spaced 2'-0" center to center, planed four sides, marked, cut, Ready-to-Assemble.

COLLAR BEAMS OR TIES: Are of 1" x 6" spruce, planed four sides, marked, cut, Ready-to-Assemble.

SIDING: Is 8" fir novelty siding, clear, knotless, dressed both sides. Siding is furnished for all walls, and extends two feet below the finished floor line. Marked, bundled, cut, Ready-to-Assemble.

ROOF BOARDING: Is of matched and beaded N. C. pine roofers, marked, cut to length, bundled, Ready-to-Assemble.

FLOORS: In all cottages, both first and second floors are of matched fir flooring, 3 $\frac{1}{4}$ " face, furnished in random length. Porch floor is square-edged fir flooring, 3 $\frac{1}{2}$ " face, to be laid with $\frac{1}{8}$ " open joint.

PARTITIONS: Matched and beaded, 3 $\frac{1}{4}$ " face, fir sheathing, marked, cut, bundled, Ready-to-Assemble.

BATH ROOM AND KITCHEN CEILINGS: Matched and beaded, 3 $\frac{1}{4}$ " face, fir sheathing, marked, cut, bundled, Ready-to-Assemble.

OUTSIDE STEPS: Stringers are of 2" x 10" spruce, notched for proper rise and tread. Stringers are furnished sufficiently long to reach a grade 2'-6" below the finished floor line.

OUTSIDE FINISH: Corner boards, saddle boards, facias, fillers, etc., are of dressed spruce. Porch rails and balusters of fir. Outside step risers of dressed spruce, outside step treads of hard pine.

WINDOWS AND FRAMES: Frames assembled. Sash glazed as shown in illustrations, fitted to frame and double hung on patent sash balances. Entire window delivered on job completely assembled, ready to place in rough opening.

DOORS AND DOOR FRAMES: Outside doors, 1 $\frac{3}{8}$ " pine, glazed as shown in illustrations. Outside door frames with hard pine threshold delivered completely assembled. Inside doors, 1 $\frac{3}{8}$ " thick, four or five panel, 2'-6" x 6'-6". All inside doors are mortised for locks.

ROOFING: Is slate surface shingle roll roofing, octagonal pattern. Your choice of two colors, red or green.

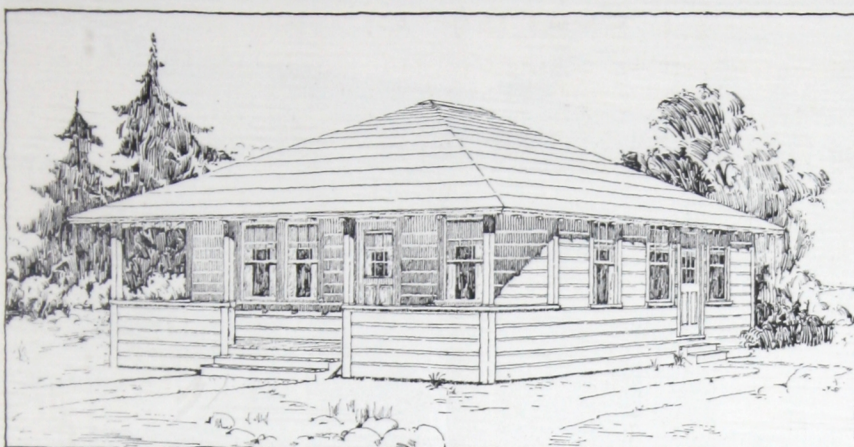
ROUGH HARDWARE: Nails, spikes, etc., furnished in proper quantity. 8d and 20d common nails for framing and boarding, 6d finish nails for sheathing, 8d finish nails for outside finish, 5d cut clapboard nails for siding, 8d cut floor nails for flooring.

FINISHED HARDWARE: Outside door lock sets of solid bronze with three-lever lock; Inside lock sets plated; 3 $\frac{1}{2}$ " x 3 $\frac{1}{2}$ " butts for all doors; sash fasteners; coat and hat hooks. All in dull brass or antique copper finish.

PAINTS: Standard high-grade ready-mixed paint is furnished in sufficient quantity for two coats outside. Your choice of any two colors. Linseed oil furnished for thinning first coat. Color chart sent on request.

SCAFFOLDING: Scaffolding consists of boarding, studding and planking sufficient for the erection of the cottage.

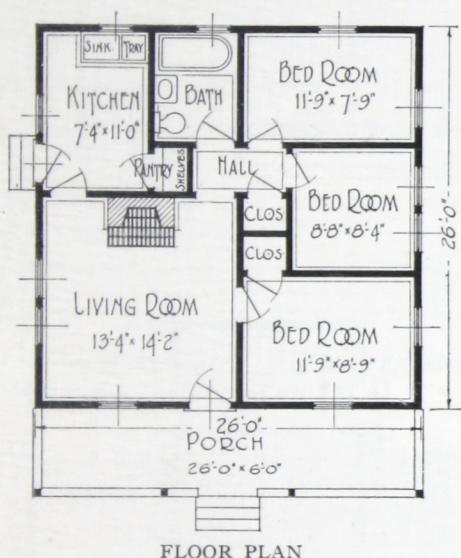
WATERPROOF PAPER: One roll of waterproof paper is sent to each job to protect materials and floor during process of construction.



See Price List

THE WOODLAND

No. C 171



A "WOODLAND" at Nahant, Mass.

The WOODLAND is a very attractive five-room-and-bath cottage. The porch, which runs the entire width of the house, is built with a closed balustrade. This provides a porch which may be readily and inexpensively screened. The framing for this cottage, as furnished, does not provide for the fireplace shown on the plan and consequently this fireplace may be left out or cut in on the job as desired. A convenient floor plan arrangement, together with a pleasing exterior, makes this cottage one that anyone might be proud to own.

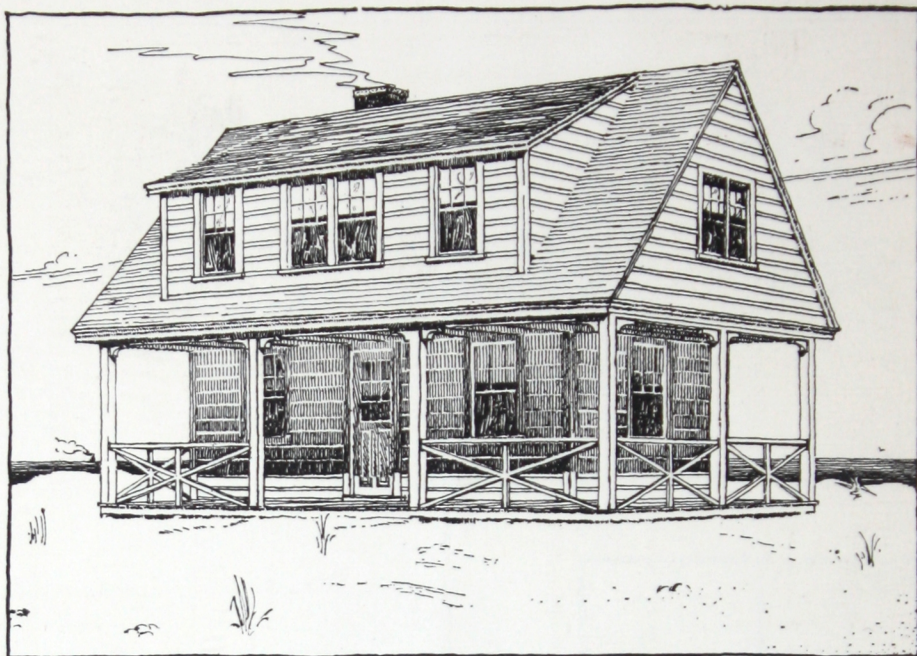
Pitman & Brown Co., Salem, Mass.

Nahant, Mass.

Gentlemen:—The WOODLAND bungalow you furnished me at Nahant is satisfactory in every detail. The material furnished was first class. I think you did all you agreed to and a little more. I shall be pleased to show the cottage to any prospective builder.

Yours, etc.,

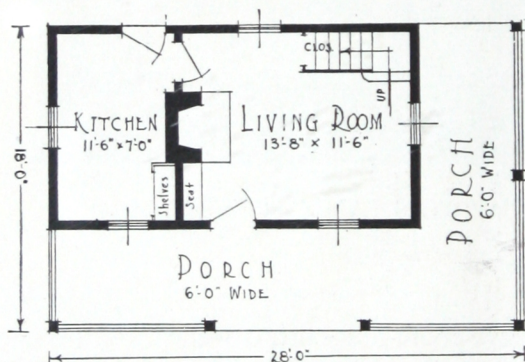
G. M. C.



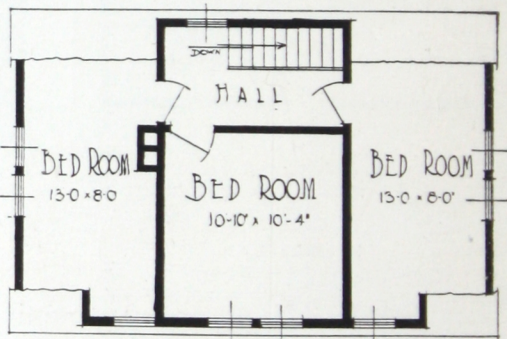
See Price List

THE ESSEX

No. C 251

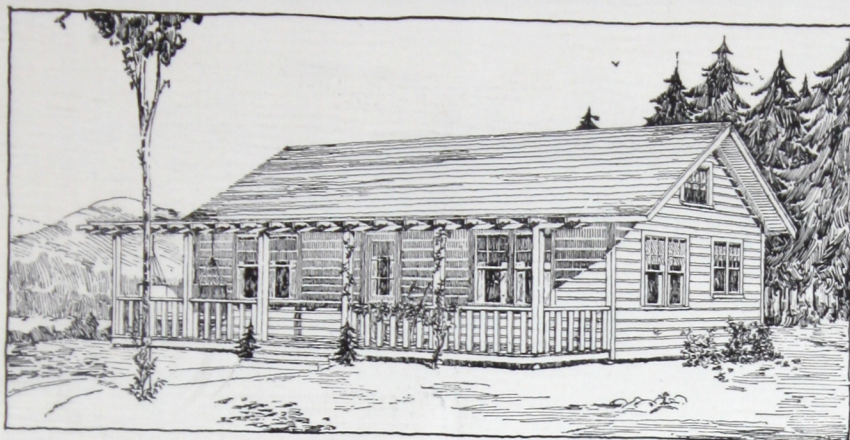


FIRST FLOOR PLAN



SECOND FLOOR PLAN

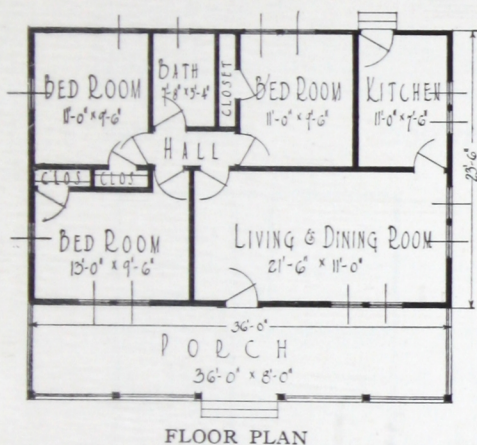
The ESSEX is an economical five-room cottage that has brought much favorable comment. The three good-sized bed rooms and the long expanse of shady porch combine the two important features of a convenient summer cottage. The exterior is unique without being freakish, and is rather different from the usual stereotyped summer home.



See Price List

THE LONGWOOD

No. C 151



The LONGWOOD is a roomy cottage that will provide a comfortable summer home for a large family. The sleeping rooms and bath are conveniently isolated from the living quarters of the house. Note the spacious combination living and dining room, and the extensive porch.



A "LONGWOOD" at Gloucester, Mass.

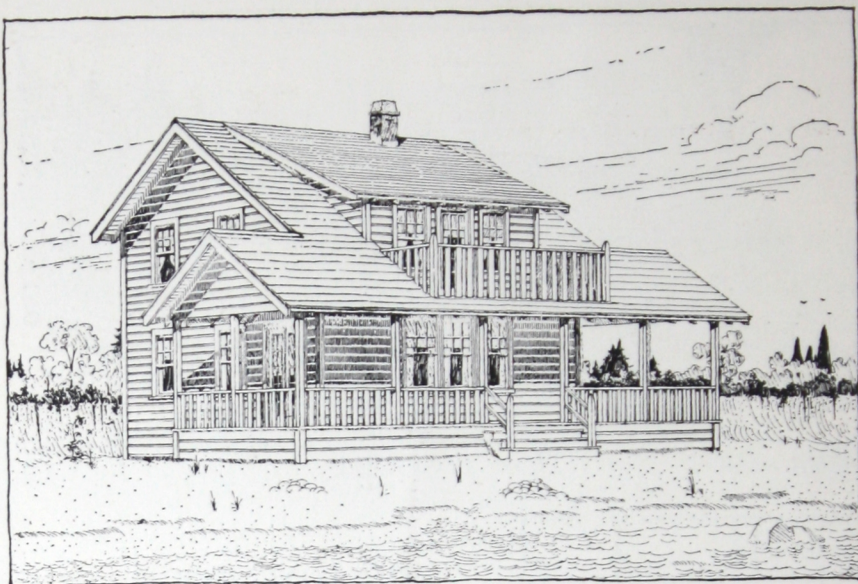
Salem, Mass.

Pitman & Brown Co., Salem, Mass.

Gentlemen:—The LONGWOOD summer cottage which I ordered of you was erected and occupied the first three weeks of October. I could never have done this without the service of delivery that you maintain. The lumber I found to be clean and sound, the frame heavy and well braced, and everything was furnished as agreed. I certainly made the right move in deciding to have one of your type cottages, and to have you furnish the same.

Respectfully yours,

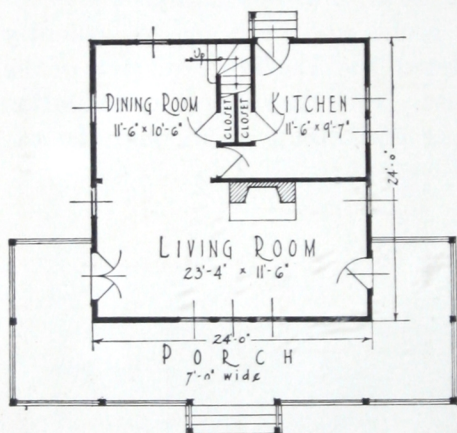
O. W. G.



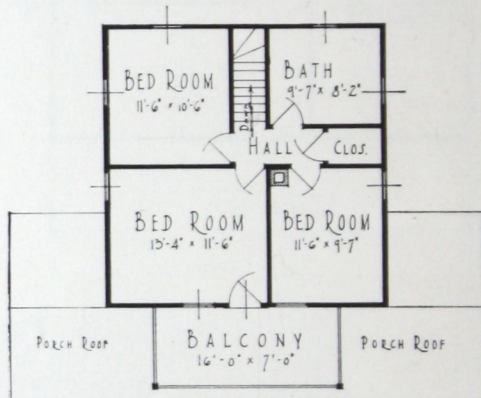
See Price List

THE BEACHWOOD

No. C 261



FIRST FLOOR PLAN



SECOND FLOOR PLAN

The BEACHWOOD is the largest of our summer cottages and is ideal for those who prefer a two-story cottage. There is a large living room, and from this room an exceptionally wide opening leads to the dining room. The framing, as furnished, does not provide for the fireplace as shown on the plan. Three bed rooms and bath are on the second floor. The bath room is large enough for use as a fourth bed room, should conditions demand. The exterior is distinctive and the second-floor balcony a decided feature. The compact plan arrangement and the commodious porch are features of this pleasing cottage.

Pitman & Brown Co., Salem, Mass.

Arlington, Mass.

Gentlemen:—I was very much pleased with the material which you furnished for my cottage at Marblehead. It was in every way as high grade as I anticipated from the specifications you furnished me. I also wish to say that it was a pleasure to do business with the Pitman & Brown Company, whom I found to be thoroughly reliable.

Respectfully yours,

A. W. L.

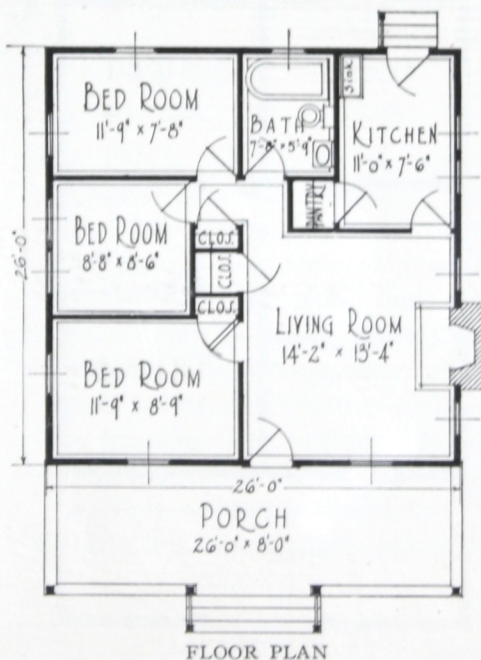


See Price List

THE FAIRVIEW

No. C 152

The FAIRVIEW is similar in plan arrangement to our WOODLAND cottage, but its exterior is decidedly different. There are three bed rooms, a bath, a kitchen and a large living room. Excellent closet space is provided and the plan shows a large porch, eight feet wide, running the entire width of the cottage. The outside fireplace enhances the attractiveness of the cottage, but may be omitted without seriously detracting from its appearance. The frame of this cottage as furnished does not provide for the fireplace as shown; the cutting in to be done on the job as required.



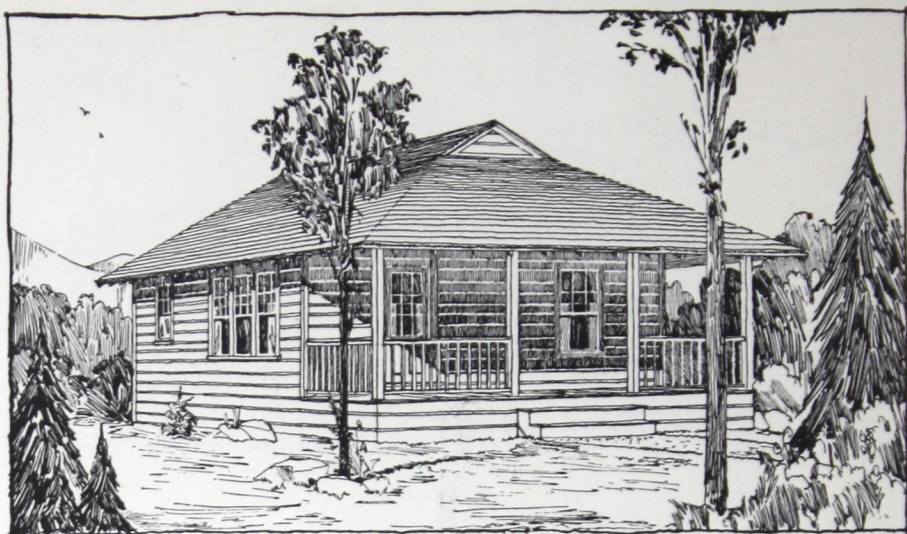
Pitman & Brown Co., Salem, Mass.

Gentlemen:—I am taking this opportunity to tell you that materials furnished in connection with my cottage were of the highest class in every respect. The service rendered was excellent and I can highly recommend your concern for fair and square dealing.

Yours very truly,

Gloucester, Mass.

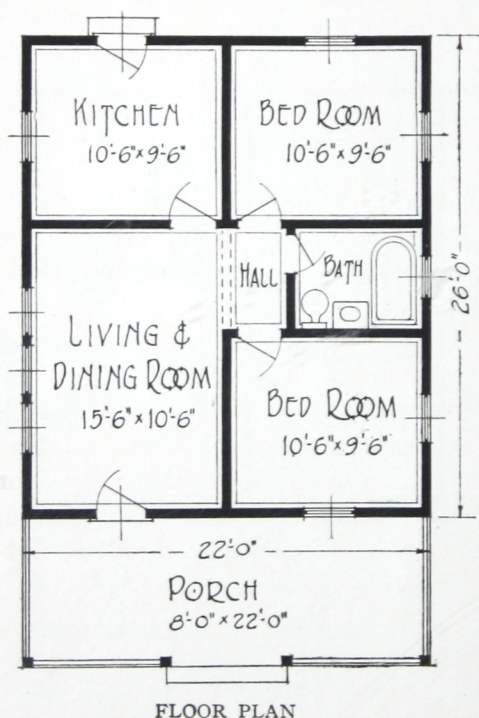
A. D.



See Price List

THE HAMPTON

No. C 161



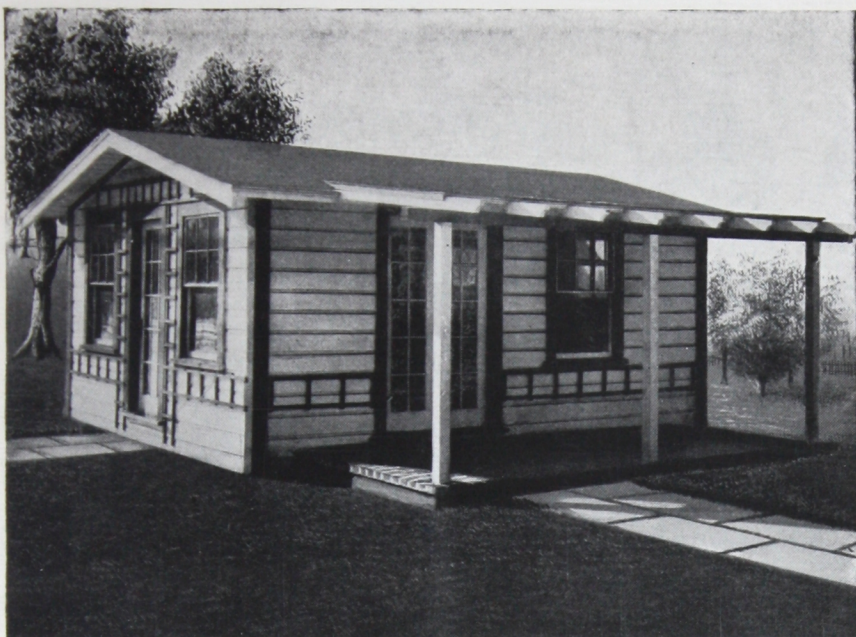
The HAMPTON appeals to many who wish a small cottage with good-sized rooms. The plan arrangement is ideal and the exterior interesting. The large room is ample for use both as a living and dining room. The two good-sized bed rooms are conveniently located with relation to the bath and should conditions dictate, the bath is large enough to allow its use as a single bed room. The porch is of excellent size and may be readily screened. The triple window in the living room and the two windows in each bed room provide ample light and cross ventilation, features which are essential to any well-planned summer cottage.

Pitman & Brown Co., Salem, Mass.

Dorchester, Mass.

Gentlemen:—The HAMPTON bungalow you furnished me at Idlewell, Weymouth, was very satisfactory in every detail. The material furnished was first class and there was plenty of it.
Respectfully,

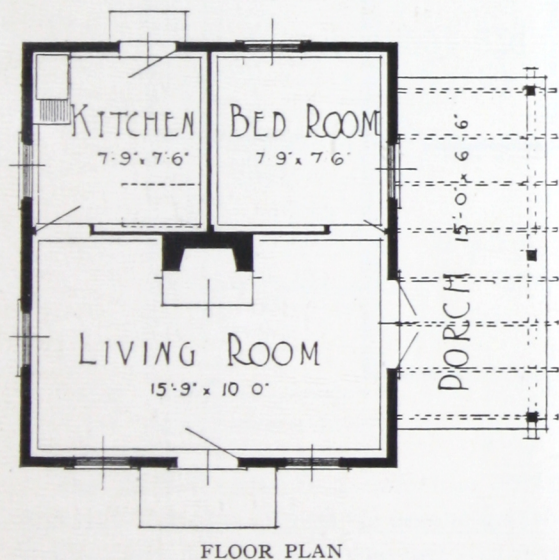
G. M. K.



See Price List

THE PASADENA

No. C 138



The PASADENA is an exceptionally light and airy cottage. The rather low pitched roof and wide overhanging eaves convey the spirit of California. The porch floor and entrance step as shown in the illustration are of masonry, but are furnished in wood with the cottage. The framing does not provide for the fireplace shown on the plan. This little cottage is decidedly attractive and is compactly planned.

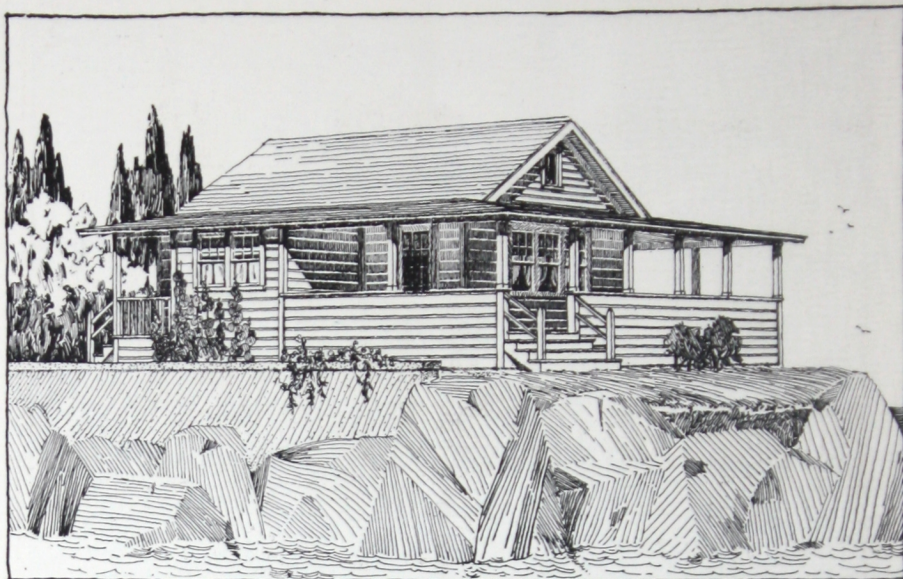
Alton Bay, N. H.

Pitman & Brown Co., Salem, Mass.

Gentlemen:—My bungalow is now completed, and I am very much pleased with it. I did a good part of the work myself, so that my carpenter's bill was almost negligible. Nothing was missing, and everything went up finely.

Yours very truly,

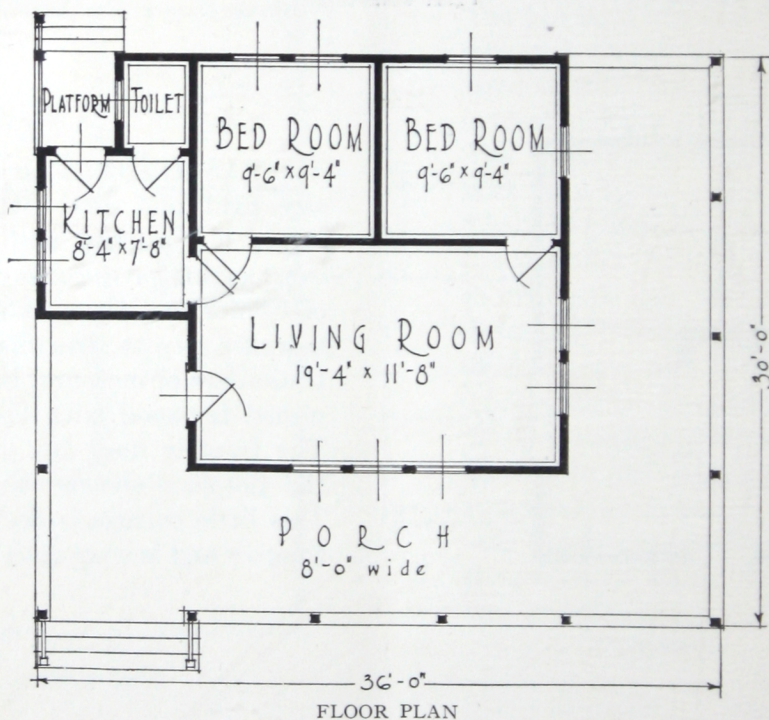
R. W. R.



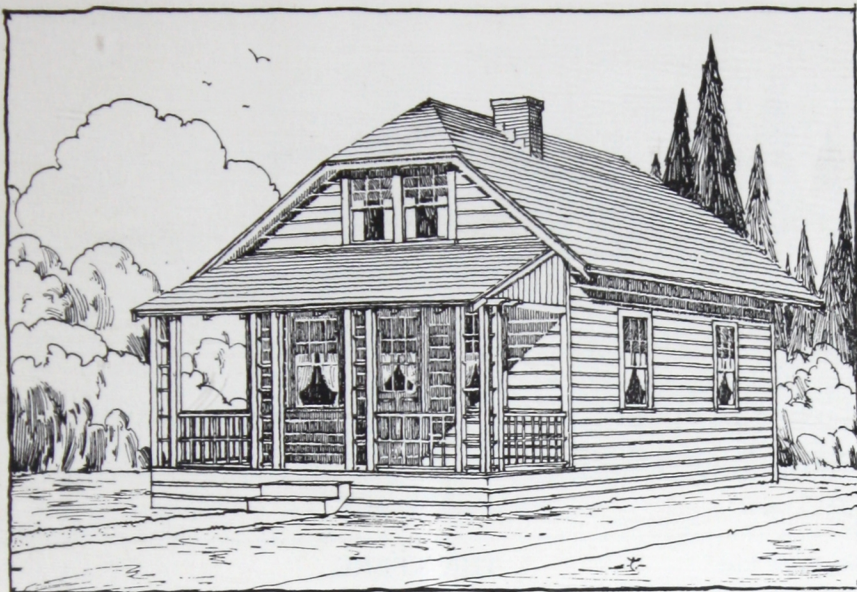
See Price List

THE MILLVALE

No. C 141



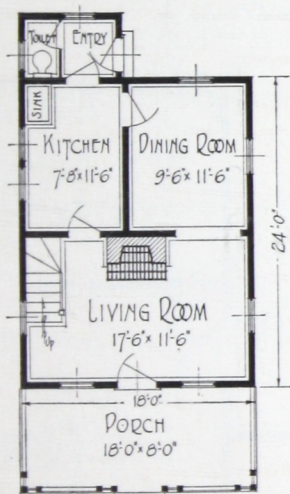
The MILLVALE is a charming four-room cottage with an expanse of porch which is exceptional in a cottage of this size. Note the excellent size of the rooms and their convenient arrangement.



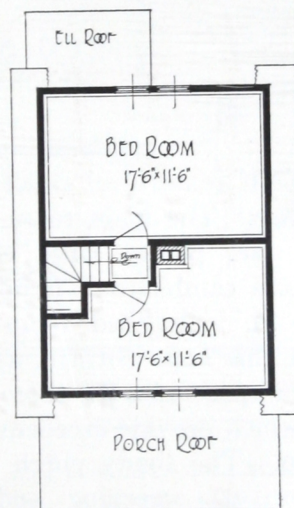
See Price List

THE NORWOOD

No. C 252



FIRST FLOOR PLAN



SECOND FLOOR PLAN

The NORWOOD is a homelike cottage of pleasing design. There are three good-sized rooms and an ell on the first floor. The stairs lead directly out of the living room to the two large bed rooms on the second floor. No provision is made in the frame for the fireplace as shown on the plan.

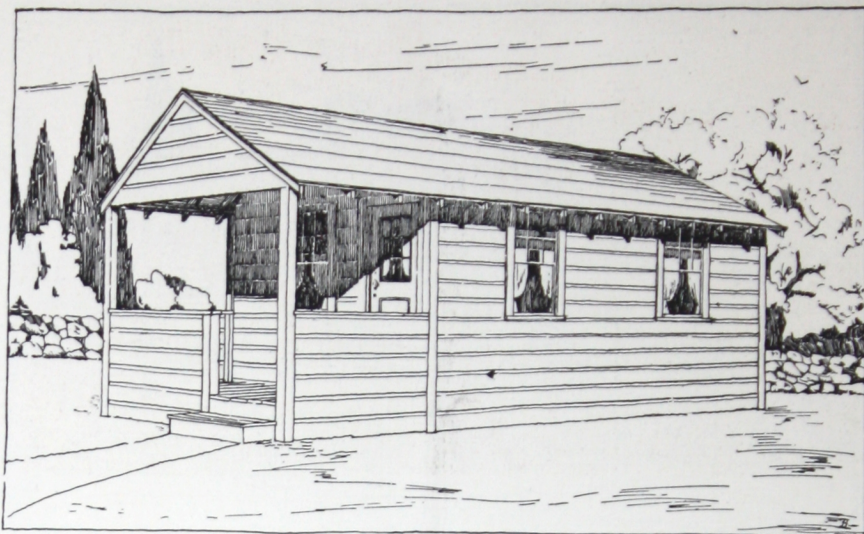
Old Orchard, Maine

Pitman & Brown Co., Salem, Mass.

Gentlemen:—The Ready-to-Assemble cottage furnished by your firm is of very artistic design, and is much admired. Let me gladly assure you that the lumber furnished was high grade and very satisfactory.

Yours very truly,

A. F. H.

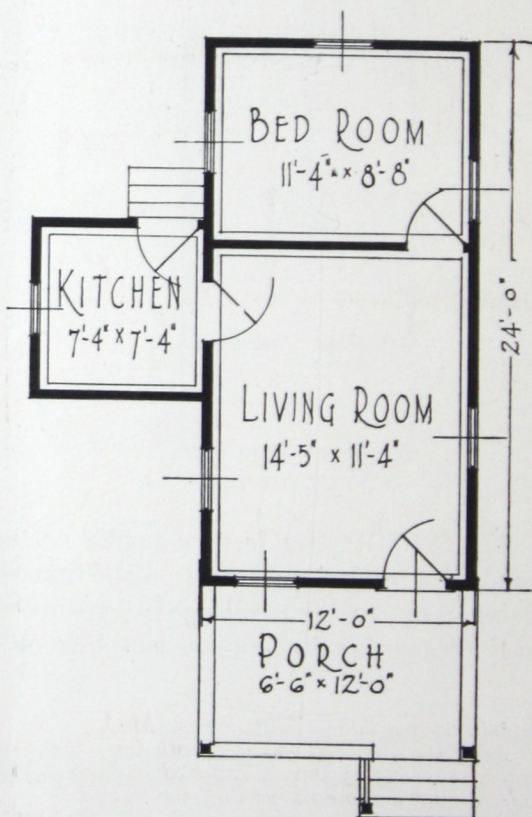


See Price List

THE KEENE

No. C 135

The KEENE is an ideal small summer cottage. The main room is of excellent size, plenty large enough for use as a combination living and dining room. The bed room is a feature in this little cottage, with its ample floor space and the three large windows which provide excellent cross ventilation. The shady porch is arranged for easy screening and can readily be used as a sleeping porch should occasion demand. The KEENE, with its straight simple lines, is a cottage which can be erected economically and speedily. This cottage cannot fail to assure its owner of a pleasant summer.



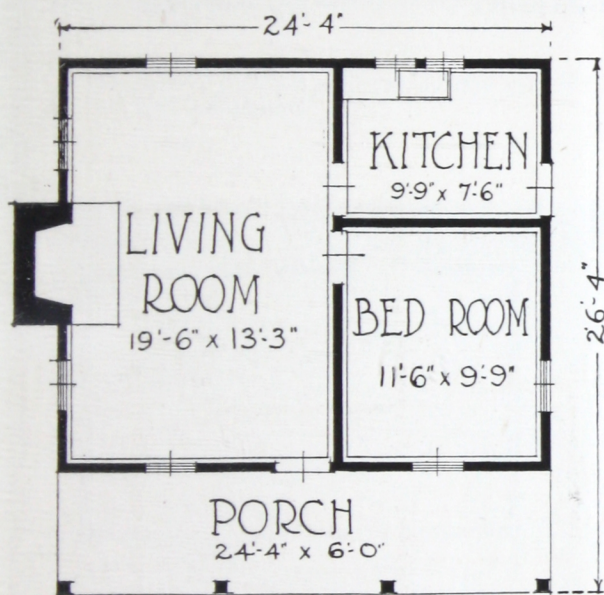
FLOOR PLAN



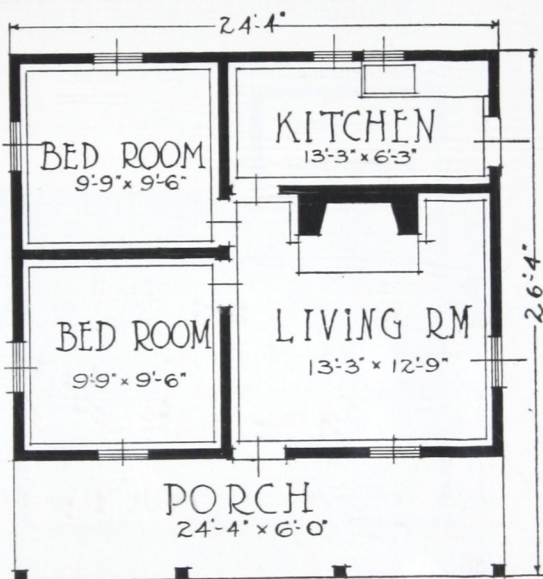
See Price List

THE RIVERSIDE

No. C 137



FLOOR PLAN A



FLOOR PLAN B

The long low roof of the RIVERSIDE increases the charm of this pleasing cottage. We offer two plans with the RIVERSIDE. Plan "A" provides a large living room and one bed room, while plan "B" shows a slightly smaller living room and two bed rooms. Either plan is well arranged, convenient and roomy.

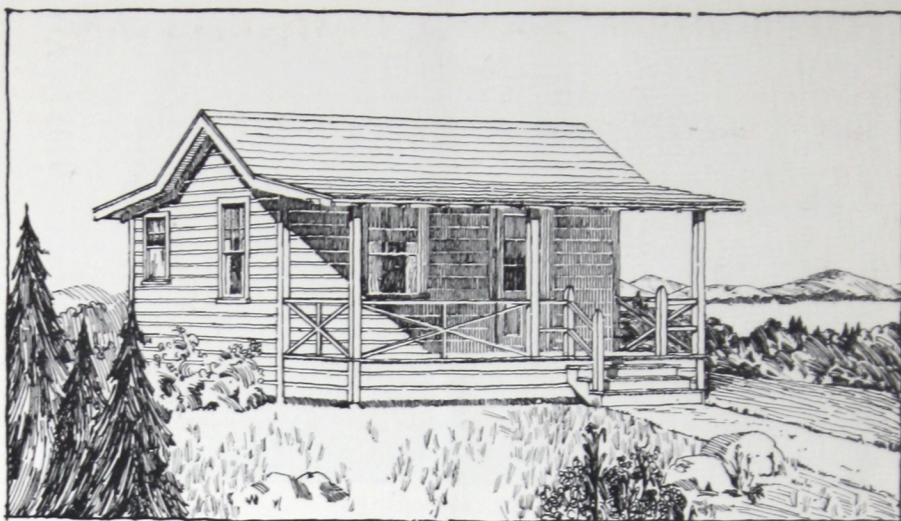
Somerville, Mass.

Pitman & Brown Company, Salem, Mass.

Gentlemen:—I am pleased with the "Riverside" Cottage you furnished me; it is much more pleasant and roomy than I expected from the catalog description; the men erecting it had sufficient material and it came in excellent condition.

Very truly yours,

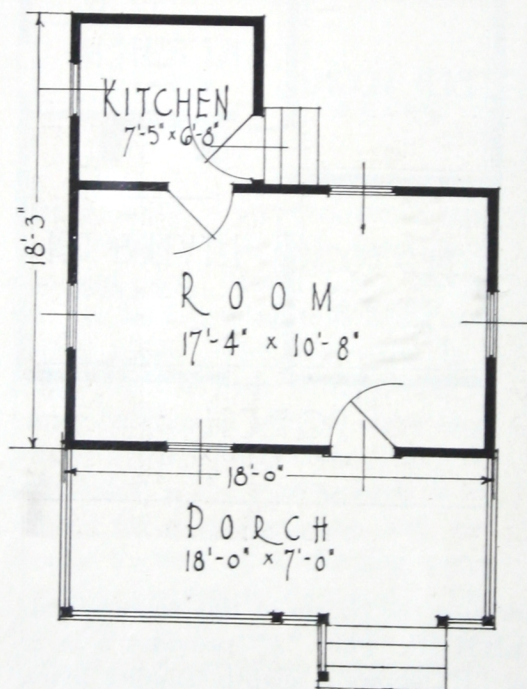
H. P. R.



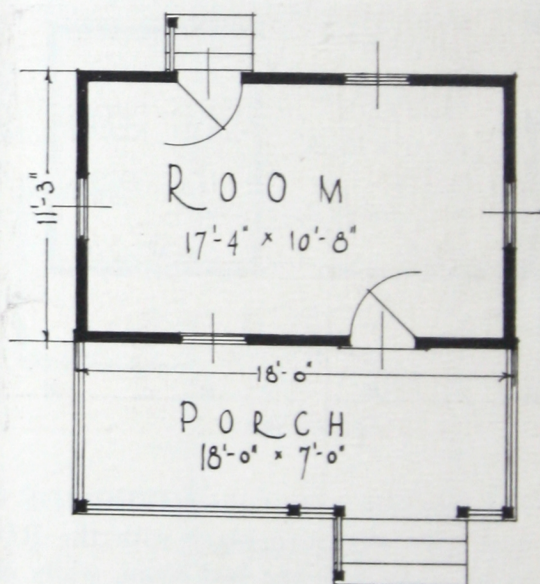
See Price List

THE DUXBURY

No. C 121



FLOOR PLAN A



FLOOR PLAN B

With the DUXBURY we are offering two plan arrangements. Plan A shows one large room with a porch and ell, while Plan B shows one room and a porch. The DUXBURY is just the cottage for use with tent-sleeping quarters or is ideal as a little duck-shooting lodge.

A Few of our Former Customers Say:

"The lumber and material you sent me are A1. The cottage plan and layout is perfect and I had more than enough material for every purpose, besides the utmost kindness and consideration shown me throughout."

E. H. H., Lynn, Mass.

"I have wanted to tell you for a long time how thoroughly pleased I have been with my cottage, and take this opportunity to do so. The house is everything you told me it would be and more. The lumber was of the highest quality, doors and windows tight, and the entire job went together without a hitch."

F. L. O., Salem, Mass.

"The material was of the finest quality, well milled and every piece fitted in its respective place. I think it is next to impossible to make a mistake if one follows your complete instructions and blue prints. The paint was of good quality and I had more than plenty to finish. I need say no more to impress you that I was thoroughly satisfied."

J. E. M., Magnolia, Mass.

"The 'Pasadena' I purchased from you has been a revelation to all who have seen it. The prompt service and material was exactly as represented and I am thoroughly satisfied."

T. O. H. P., Lynn, Mass.

"I am entirely satisfied with quality and quantity of stock furnished for my 'Riverside' cottage at Rocky Nook, Kingston."

W. N. B., Whitman, Mass.



OUR MODERN PLANT AT SALEM

You are cordially invited to visit our mill at 40 Bridge Street, Salem, Mass., where we have one of our Summer Cottages completely erected. A courteous representative will be pleased to show you our modern plant and the high-grade materials that go into our product.

NAUMKEAG TRUST COMPANY
217 ESSEX STREET

LELAND M. JOE, President
ROBERT W. MANDREY, Vice-President
GEORGE A. VICKERY, Vice-President and Secretary
WILLIAM D. CHAPMAN, Treasurer
CHARLES F. GRUSH, Assistant Treasurer
EDWIN F. WOODMAN, Assistant Treasurer



SUCCESSORS
SALEM NATIONAL BANK 1803
ASIATIC NATIONAL BANK 1824
MERCHANT NATIONAL BANK 1826
NAUMKEAG NATIONAL BANK 1831

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SALEM, MASSACHUSETTS.

NO ACKNOWLEDGMENT NECESSARY

Jan. 16, 1922.

To Whom It May Concern:

This is to certify that Pitman &
Brown Company have been valued customers of
this bank for many years.

We consider them thoroughly reliable
and of ample financial responsibility.

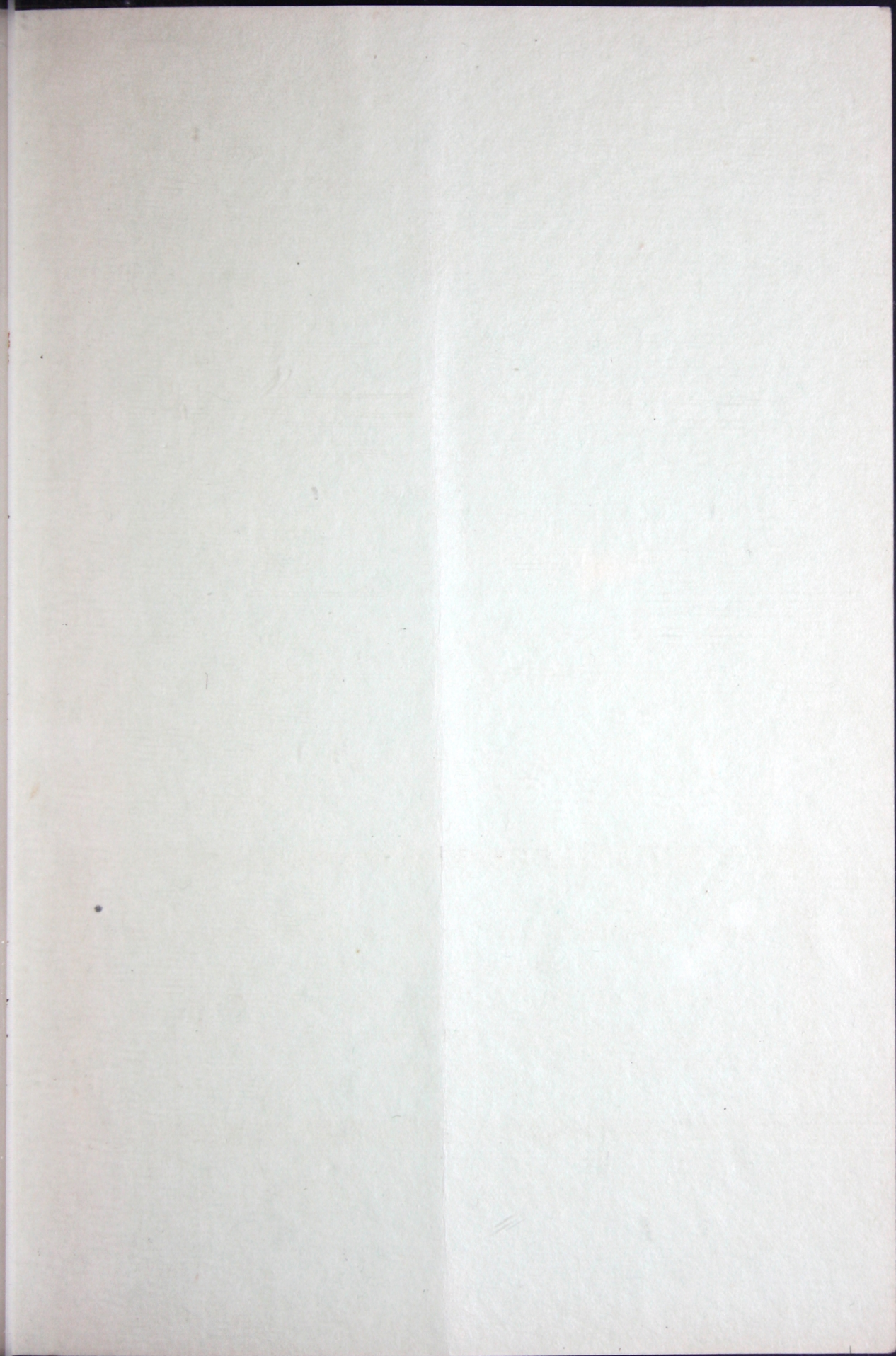
The officers are known to us personally
and we believe they will carry through
any contract exactly as they agree.

Very truly yours,

President

LJC/McN

We Guarantee to furnish sufficient material
of the various kinds and qualities as noted in the
specifications and descriptions, to complete the
cottage according to the plans and illustrations
as set forth in this catalogue.



PITMAN & BROWN CO.

SALEM, MASS.

We carry in stock everything in the Building
Line, ready for immediate delivery

OUR MOTTO

Quality-Service-Price

EXECUTIVE OFFICES AND PAINT STORE
11 Washington Street, Salem, Mass.

LUMBER YARD AND MILL
40 Bridge Street, Salem, Mass.